



PORSCHE



Porsche Financial Services

Straightforward. Tailored. Personal.

Porsche Financial Services

Set your sights on the driver's seat and explore a portfolio of financial solutions that can get you into the Porsche of your dreams.

When your dream of driving a Porsche is so simple, why should you limit it? To feel the power of a sports car coursing through your fingers. To exert control over winding roads. Fulfilling your desire is our most passionate purpose.

To many, dreams are just that. But, to some, bringing a Porsche into their garage can be as simple as the decision to get one. For over 25 years, Porsche Financial Services has been offering customized solutions to put dreamers in the driver's seat of an exhilarating and powerful Porsche.



Porsche Preferred Leasing

When you are so eager to feel the power of a Porsche speeding into the horizon, why wouldn't you make the entry process as streamlined as possible? By entering into a Porsche Preferred Lease, you receive a collection of benefits that only make every drive that much more exhilarating.

Financial Flexibility

With flexible terms, mileage options, and no required security deposit, our Preferred Lease can be customized to meet your lifestyle. If you want even more flexibility, you can choose the single pay lease option to avoid the necessity of monthly payments by making one lump sum payment, which typically is lower than the sum of conventional lease payments.

Lower Monthly Payments

Compared to retail finance, leasing generally offers lower monthly payments because your payment is based only on the portion of the vehicle that you use. This allows for additional financial flexibility, or the ability to upgrade your vehicle.

Potential Tax Savings

In most states, tax is not applicable toward the residual value portion of the vehicle, whereas with a cash or finance purchase, the full sale price (or value) of the vehicle is taxable. Additional tax benefits may be available if the vehicle is utilized for business purposes. Consult with your dealer or tax professional to see how you might benefit.

Value Protection

Economic and other outside factors can affect the value of any vehicle over time. With a lease, the uncertainty of resale value at lease-end is eliminated for you, because the vehicle residual value is set in advance.



Smart and simple reasons to lease your Porsche

- Flexible terms to fit your driving habits
- No security deposit
- Lower payments
- Potential tax benefits (consult with your tax professional)
- No downside risk on resale value at lease-end
- Attractive insurance deductible requirements
- Cash preservation
- Constant warranty coverages¹
- Total peace of mind



Porsche Preferred Leasing^(continued)

Choice

At lease-end, if your vehicle is worth more than the residual value, you may choose to purchase the vehicle at the residual value, or potentially use any equity toward your next purchase. If the vehicle is worth less than the residual value, you also have the choice of turning it in. There are various choices at lease-end, and they are all yours.

Total Peace of Mind

Drive with confidence knowing that if your vehicle is deemed a total loss resulting from an accident or theft, Porsche Financial Services will waive the amount between your insurance settlement and the remaining balance owed on your lease², leaving you free to focus on your next exciting drive.

Leasing is Luxury

Leasing is an easy way to regularly exchange your vehicle, maintain constant warranty coverage², and take advantage of the latest products; without having to trade (or sell) your vehicle in order to move on to the next one. Furthermore, toward the end of your term, you may be eligible for loyalty offerings that put you into a new Porsche even faster. The benefits all add up to a luxurious ownership experience.

Pay only for the vehicle you use and let us get you on the road behind the wheel of a Porsche, where you both belong.

¹If the lease term coincides with the length of the manufacturer's coverage.
²Subject to compliance with all terms and conditions of the lease agreement.



The end of the lease does not have to be the end of your Porsche Experience

Time flies when you're hugging winding curves in a Porsche. And when the time has come for your lease term to conclude, why should your Porsche experience follow suit? Our Preferred Leasing and Single Pay Lease provide you a wide range of possibilities to meet your distinct desires and to make the transition from your current lease to another brand new Porsche as effortless as starting the engine.

Choose Restart, Replace, Retain, Re-Lease or Return to extend the Porsche lifestyle you decide.

Restart	Continue with the Porsche experience to which you have grown accustomed, and update your current model Porsche to the new model year. Same Thrill. New Year.
Replace	Looking to change up your look? Enter into a new lease on a different Porsche model for a fresh take on the Porsche experience you already love.
Retain	Keep your Porsche experience by taking ownership of the Porsche you love to drive.
Re-Lease	Love your current Porsche too much to let it go? We understand. Renew your lease and stay in your current Porsche model.
Return	Your authorized Porsche dealer will gladly guide you through the vehicle return and the options for acquiring your next Porsche.



Porsche Retail Financing

Think your dream is too far away to become a reality? Then it is time to change your perspective.

Porsche Financial Services offers an extensive array of new and pre-owned finance options that can help you spread the cost of your vehicle over the course of time most appropriate for your needs — up to 84 months in selected cases — turning your desires into a reality.

Have you always dreamed of owning one of history's most coveted Porsche cars? Through Porsche pre-owned Retail Financing, turning that into a reality is as easy as the dream itself.

Rates that Put You In Drive

Because our sole focus is seeing you behind the wheel of a Porsche, feel confident in knowing Porsche Financial Services seeks to offer competitive rates and terms to our Porsche customers.

Minimal Cash Outlay

Making your dream of feeling the power of a Porsche come true is our duty and passion. To get you on the road more quickly, often no initial up-front cash payment is required and many costs can be included in your finance contract.

Take Premium Advantage

To ensure all of your vehicle costs are as manageable as possible for you, Porsche Financial Services enables higher standard insurance deductibles than commonly required with other finance programs. So you can lower your insurance premium payments and focus on the power of your Porsche.

Porsche Protection Plan

The optional Porsche Protection Plan³ is a smart way to preserve the appearance of your Porsche, and the excitement you will feel while driving it home for the first time.



Vehicle Service Protection (VSP)

VSP delivers benefits beyond the high standards set by the Porsche factory warranty program, with coverage options up to 10 years or 100,000 miles. Receive superior service designed specifically for your car and pay only the deductible you select on covered repairs.



Premier Tire and Wheel Protection

Tires and wheels are the only parts of your Porsche that touch the road. Unfortunately, they also come into contact with road hazards such as glass, nails, potholes, and debris. Keep your Porsche on the road by keeping your tires and wheels in top shape.



Dent Protection

Every Porsche was crafted into a rare form and deserves to return to its pristine condition should any minor dings or dents compromise its natural beauty. Plan ahead with dent protection to guard yourself from the little things.



Windshield Protection

Minor chips and cracks can obstruct your view, compromising your safety and your car's appearance. Preserve the most visible aspect of your vehicle with Porsche Windshield Protection and enjoy the road where you and your Porsche belong.



Key Protection

Your Porsche keys give you access to your Porsche experience. Whether your keys are lost, stolen, or damaged; we provide security and peace of mind so you can get back behind the wheel.



Guaranteed Auto Protection⁴

Should a worst-case scenario occur, whether it's a total loss due to an accident, theft, or natural disaster, your insurance company may only reimburse you for your car's actual cash value. GAP protects your bottom line by waiving the difference between your primary insurance settlement and the outstanding balance of your retail finance contract. When the worst-case happens, we can provide a best-case outcome.



Lease-End Protection

The confidence you feel in partnership with Porsche Financial Services until the very end only makes your driving experience that much more freeing. Porsche Lease-End Protection makes turning in your vehicle at lease-end smooth and simple by waiving up to \$7,500 in lease-end excess wear and use charges.

³ Porsche Protection Plan products may not be available in all states.

Ask your Porsche Financial Services advisor for further information.

⁴ Available on retail finance contracts only.



Driven by Excellence

Driving home in the car you have always desired is just the beginning. The performance of Porsche Financial Services is simply a superior extension of the intelligent performance of a Porsche.

Our certified Porsche Financial Services Advisors are always available at your authorized Porsche dealer for further questions or to begin the process of leasing or ownership. Also, you can visit us online at www.porsche.us/pfs.





Porsche Financial Services, Inc.
One Porsche Drive
Atlanta, GA 30354

Purchase of the Porsche Protection Products is optional and is not a condition of credit. This document and its contents provide general information about the Porsche Protection Plan. The complete terms and conditions for each Porsche Protection Plan are contained in the applicable Customer Agreement or Addendum. Please be sure to carefully read the applicable Porsche Protection Plan Agreement or Addendum for details of terms, conditions, and specific coverage details, including limitations, exclusions, transferability, and cancelability before you agree to purchase the plan. Coverage may vary by state. If you are not satisfied with your purchase, you may cancel the purchase within 30 days for a full refund (unless a claim is pending).

Service or repairs not covered by the plan are the customer's responsibility, even if additional services are recommended by the authorized Porsche dealer or revealed by inspections covered by the plan. Consult the vehicle's scheduled maintenance guide for factory recommended service intervals.

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